



ZoomieLink Update

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Alumni and Constituent Relations Coordinator

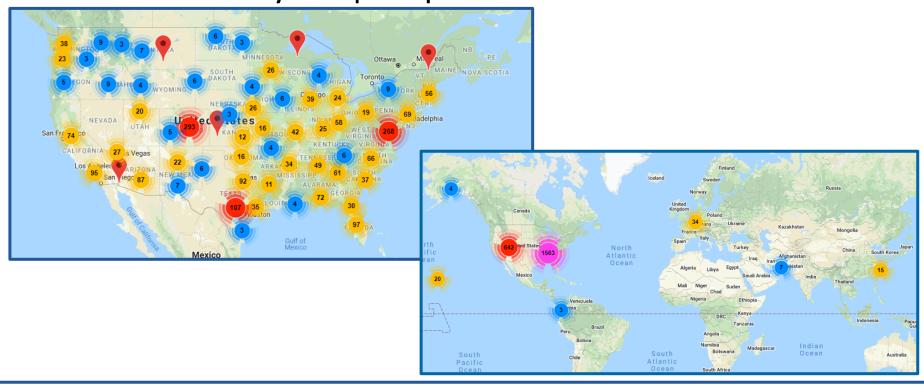


ZoomieLink Analytics | Total Users

| 1959 | 17 | 1968 | 44 | 1977 | 47 | 1986 | 47 | 1995 | 73 | 2004 | 39 | 2013 | 32 |
|------|----|------|----|------|----|------|----|------|----|------|-----|-------|-------|
| 1960 | 9 | 1969 | 72 | 1978 | 57 | 1987 | 53 | 1996 | 42 | 2005 | 25 | 2014 | 16 |
| 1961 | 9 | 1970 | 70 | 1979 | 89 | 1988 | 59 | 1997 | 38 | 2006 | 32 | 2015 | 19 |
| 1962 | 26 | 1971 | 45 | 1980 | 66 | 1989 | 70 | 1998 | 67 | 2007 | 39 | 2016 | 16 |
| 1963 | 29 | 1972 | 43 | 1981 | 37 | 1990 | 90 | 1999 | 68 | 2008 | 36 | 2017 | 25 |
| 1964 | 25 | 1973 | 52 | 1982 | 41 | 1991 | 57 | 2000 | 72 | 2009 | 133 | 2018 | 25 |
| 1965 | 40 | 1974 | 66 | 1983 | 47 | 1992 | 60 | 2001 | 34 | 2010 | 54 | 2019 | 21 |
| 1966 | 33 | 1975 | 74 | 1984 | 78 | 1993 | 47 | 2002 | 24 | 2011 | 25 | Total | 3,112 |
| 1967 | 33 | 1976 | 63 | 1985 | 84 | 1994 | 74 | 2003 | 33 | 2012 | 28 | | |



ZoomieLink Analytics | Map View





ZoomieLink Analytics | Promotions

| Promotion: | Date of Promotion: | Total Joined: |
|-------------------------------|--------------------|---------------|
| Homecoming Weekend Reunions | 9/25/2019 | 78 |
| 1969 Class Reunion | 10/2/2019 | 34 |
| ZoomieLink Newsletter Oct | 10/8/2019 | 179 |
| Army Weekend Reunions | 10/30/2019 | 26 |
| ZoomieLink Newsletter Nov | 11/6/2019 | 317 |
| ZoomieLink Newsletter Dec | 12/2/2019 | 89 |
| ZoomieLink Newsletter Jan | 1/9/2020 | 47 |

Future Promotions: Promo Video, Firstie Departure, Class Reunions

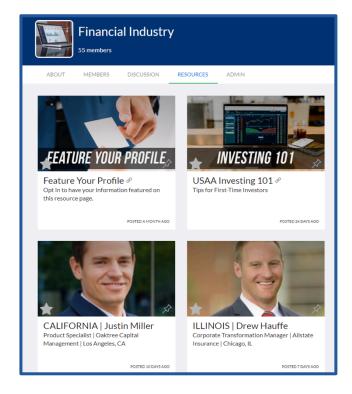


New Feature | Business Promotion

ZoomieLink can serve as a resource for graduates to connect with and share recommended businesses, services or opportunities to fellow graduates. To help develop a central location for opportunities for graduates to view, our support team has created a way for graduates to promote their business or non-profit within ZoomieLink Groups.

Groups:

- o Real Estate
- o Non-Profit Field
- Financial Industry
- O Brews, Spirits and Wines
- Legal Profession





Firstie Departure 101 | Class of 2020 | April 23

- Description: The AOG is hosting an event on April 23, 2020 for Firsties that will provide the cadets knowledge and skills that will be beneficial for their next chapter in life.
- Examples of Stations:
 - Housing | On and Off Base
 - o Airmen Family Readiness Center
 - Cooking Tips
 - o Finance/Retirement Planning
 - O ZoomieLink Sign Up
- What We Need From You?
 - Encourage your classmates to sign up for ZoomieLink so they can provide information and advice for the new graduating class.









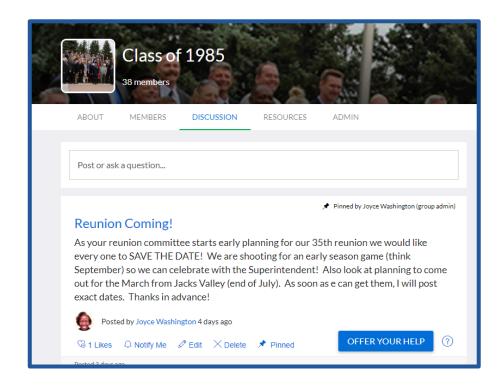




Class Reunions

ZoomieLink can provide your class a "Class of XXXX" Group that can serve as the "headquarters" for your class reunion.

- Only your classmates will be allowed to join the group.
- The "Discussion" section of the group will make it easy for you to post updates and information regarding your class reunion.
- The "Resources" section allows you to post articles and links to websites that may be associated with your class reunion.





Reunion 2019 Update

Michele Bergeman

Vice President, Alumni and Constituent Relations



Reunion Highlights

- Welcomed back 11 Classes
- Estimated 2,675 Graduates came back and 2,630 guest for a total of 5,305 attendees
 - O This was in 5 weekends
- Two classes used Tier 1, One class used Tier 2, Eight classes used Tier 3
 - O 2018 | One class used Tier 1, Eight classes used Tier 3
- New in 2019
 - o 15 year Gathering (2004)
 - o 60 year Muster (1959)
 - o Summer Reunions (1959, 1964)



| AOG Service Fee* | Tier 1 | Tier 2 | Tier 3 | <u>3</u> | | | |
|---|----------|--|-------------|--|--------|----------|-------------|
| Graduate or Primary Registrant, Member | \$12 | \$69 | \$86 | | | | |
| Graduate or Primary Registrant, Non-member | \$12 | \$84 | \$101 | | | | |
| 1 st Guest & Each Guest (to include Next-of-Kin) | \$12 | \$12 | \$12 | | | Tier | |
| | | | | | Tier 1 | 2 | Tier 3 |
| Coordinate with the Academy | + | + | + | Tier 2 Continued | | | |
| Coordinate access to the terrazzo | + | + | + | Assist with preparation of memorial brochures and printing (1.25 brochures per | | | |
| Security forces approved nametags | + | * | > | graduate & NOK - additional brochures provided at an additional cost) | | - | > |
| Coordinate reunion ads in Checkpoints | + | → | - | Offer optional tailgate before game | | → | + |
| Provide contact information | + | + | * | Provide final accounting of reunion funds | | → | → |
| Create and maintain class reunion link on landing page | + | + | * | · · | | | |
| Accept deposits into the class agency fund account | - | * | + | Tier 3 Continued | | | |
| Schedule and manage staff for Friday open house | + | - | → | Offer guidance based on historical data and experience | | | * |
| Coordinate Late Reunion Check in at Arnold Hall on Friday | + | + | * | Conduct surveys Provide suggestions on needed communications | | | * |
| Coordinate Prep School Mini Reunion | + | + | * | Coordinate with hotel | | | 7 |
| Coordinate with Chaplains for Memorial Service | + | + | · | Obtain favorable hotel pricing & terms | | | 7 |
| Coordinate Mitchell Hall Lunch | * | <i>*</i> | * | Acquire credit from hotels to avoid the need for deposits | | | - T |
| | • | • | , | Monitor room block and provide updates | | | A |
| Tier 2 and 3 | | | | Sign contracts on behalf of class relieving class organizers of personal liability | | | <i>></i> |
| Coordinate discounted football tickets with athletics | | + | * | Provide general printing and photocopying services | | | - |
| Coordinate with Eisenhower Golf Course | | * | * | Produce registration materials | | | → |
| Maintain reunion landing page with updates | | -}- | * | Issue event tickets | | | + |
| Establish deadlines for reunions | | , - | , - | Conduct reunion check-in at hotel | | | → |
| Conduct email blasts | | <i>,</i> | , - | | | | |
| Set-up and manage online registration system | | <i>*</i> | , A- | Maintain records in accordance with AOG retention policies | | | → |
| Assist with registration & answer general questions | | <u>, </u> | <i>*</i> | Assumption of 50% of liquidated damages for not meeting a room block mutually | | | |
| Collect monies and process refunds through CVENT | | 7 | 7 | agreed upon between AOG and Class, subject to limits | | | * |
| Provide periodic expense reports | | 7 | - A | | | | |
| Provide final guest counts to vendors | | <i>T</i> | <i>7</i> | | | | |
| Offer optional lunch on Friday afternoon | | 7 | 7 | | | | |
| · · | | 7 | * | | | | |
| Schedule class photograph with professional photographer | | 7 | * | | | | |
| | | | | | | | |



Tier System and the Future of Reunions

- Second year of Tiers and still learning.
- We encourage classes to use Tier 2 or 3 for the best reunion experience.
- New to 2020 | the AOG Reunion team will be hosting all levels of reunion registration on CVENT for standardization.
- 2020 will bring changes to Reunions as a whole with the Academy Institutionalization.
 - O CONOPS are in the works, when done 2020 AOG SOPS will be updated
- We are looking forward to hosting 11 classes again this year!



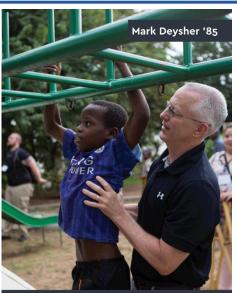


Service Challenge Briefing





Help us reach the goal of 65,000 minutes of service in 2020.



STEP ONE

VOLUNTEER

Find an activity or event that is meaningful to you and give 65 minutes to it.



STEP TWO

TRACK

Log your minutes and tell us about your experience. You can do multiple logs throughout the challenge.



STEP THREE

SHARE

Post your service experience on social media by tagging us and using #USAFAServiceBeforeSelf and #USAFAGradsGivingBack





Help us reach our goal of 65,000 minutes of service with the USAFA Family by 11 July 2020!

Service Before Self Challenge Video

For more information: <u>usafa.org/servicebeforeself</u>

